

Massachusetts Guaranteed Issue Nongroup Membership ¹
as of December 31, 2001

Nongroup Membership Total Membership	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01
Aetna US Healthcare Inc.	HMO	13	1	9	0	50	1	4	3	83	0	31	8	22	44	269
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Alt. Plan) ²	HMO	33	17	39	1	76	13	19	16	113	2	57	40	31	27	484
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Std. Plan)	HMO	993	305	1,177	15	2,160	161	533	301	4,514	37	2,119	1,625	1,036	985	15,961
CIGNA HealthCare of Massachusetts, Inc.	HMO	10	0	6	0	12	4	16	3	78	0	18	7	17	96	267
Community Health Plan	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc.	HMO	0	0	1	0	69	3	1	0	176	0	23	11	4	645	933
Harvard Pilgrim Health Care, Inc. (Alt. Plan) ²	HMO	118	14	94	16	263	3	8	4	860	0	418	166	292	77	2,333
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	266	20	264	33	838	9	11	22	2,766	5	1,378	482	887	260	7,241
Health New England, Inc.	HMO	0	169	0	0	0	80	386	200	1	0	0	0	1	11	848
Tufts Associated HMO, Inc.	HMO	85	4	27	0	154	8	20	15	517	0	167	58	210	70	1,335
United HealthCare of New England, Inc.	HMO	11	0	52	0	3	0	1	0	20	0	17	7	3	7	121
HMO Total		1,529	530	1,669	65	3,625	282	999	564	9,128	44	4,228	2,404	2,503	2,222	29,792
Aetna Life Insurance Company	Pref Prov	2	0	3	0	1	0	0	1	5	0	0	3	1	0	16
Blue Cross and Blue Shield of MA, Inc.	Pref Prov	247	65	150	105	364	45	82	68	1,081	114	469	234	237	194	3,455
(The) Guardian Life Insurance Company of America	Pref Prov	3	0	2	2	0	0	0	0	3	0	0	2	0	1	13
John Alden Life Insurance Company	Pref Prov	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1
New England Life Insurance Company	Pref Prov	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
United HealthCare Insurance Company	Pref Prov	2	0	4	0	2	0	0	0	12	0	2	10	2	1	35
Preferred Provider Total		254	65	159	107	367	45	82	70	1,101	114	471	249	240	196	3,520
Aetna Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Gerber Life Insurance Company	Medical	0	0	0	0	1	0	1	0	0	0	0	0	0	1	3
(The) Guardian Life Insurance Company of America	Medical	0	2	0	0	0	0	0	0	0	0	0	0	0	0	2
John Alden Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(The) MEGA Life and Health Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New England Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New York Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
United HealthCare Insurance Company	Medical	3	1	0	0	2	0	0	0	4	0	1	2	0	0	13
Medical Total		3	3	0	0	3	0	1	0	4	0	1	2	0	1	18
Total Nongroup Members		1,786	598	1,828	172	3,995	327	1,082	634	10,233	158	4,700	2,655	2,743	2,419	33,330
2001 Massachusetts Population³		226,809	134,137	540,360	15,402	730,296	71,610	455,862	152,876	1,463,454	9,938	653,232	481,059	682,062	762,207	6,379,304
Market Penetration Rate⁴		0.8%	0.4%	0.3%	1.1%	0.5%	0.5%	0.2%	0.4%	0.7%	1.6%	0.7%	0.6%	0.4%	0.3%	0.5%

1 Represents membership in guaranteed issue nongroup health plans subject to M.G.L. c. 176M excluding membership in guaranteed issue health plans available only on a group conversion basis (please see separate report for this information).

2 Beginning 11/01/01, carriers were permitted to offer an alternate guaranteed issue health plan in addition to the standard guaranteed issue health plan. Blue Cross and Blue Shield of Massachusetts, Inc. and Harvard Pilgrim Health Care, Inc. offered the noted plans on 11/01/01.

3 2001 Population Source: Table T1. Population Estimates[3], Population Estimates Program, Population Division, U.S. Bureau of the Census, March 27, 2002 - estimated population by county as of July 1, 2001.

4 Total members in each county divided by the 2001 population in each county.